

**Financial Data for Q2 of FY3/2022**

 1. Consolidated performance<sup>\*1\*2</sup>

(Millions of yen)

	FY3/2020			FY3/2021			FY3/2022		
	1st Half	2nd Half	Full-year	1st Half	2nd Half	Full-year	1st Half	2nd Half	Full-year
Revenue	11,829	13,679	25,508	13,659	13,873	27,532	15,614		
Gross profit	4,111	4,799	8,910	5,233	5,524	10,757	6,858		
Gross profit margin	34.8%	35.1%	34.9%	38.3%	39.8%	39.1%	43.9%		
Selling, general and administrative expenses	-2,251	-2,080	-4,330	-2,008	-2,003	-4,011	-2,629		
Research and development expenses	-506	-2,120	-2,626	-598	-1,285	-1,883	-550		
Amortization of identifiable assets	-223	-223	-446	-223	-223	-446	-223		
Operating profit	1,135	87	1,222	2,404	2,105	4,510	3,549		
Operating profit margin	9.6%	0.6%	4.8%	17.6%	15.2%	16.4%	22.7%		
Adjusted operating profit <sup>*3</sup>	1,135	1,679	2,814	2,409	2,131	4,540	3,706		
Adjusted operating profit margin	9.6%	12.3%	11.0%	17.6%	15.4%	16.5%	23.7%		
Profit before tax	974	-231	743	2,312	2,012	4,324	3,458		
Profit attributable to owners of parent	601	157	758	1,514	1,470	2,984	2,308		
Adjusted profit attributable to owners of parent <sup>*3</sup>	601	1,261	1,862	1,517	1,488	3,005	2,417		
Basic earnings per share (yen) <sup>*4</sup>	12.47	3.34	15.78	31.35	30.45	61.80	47.79		
EBITDA <sup>*5</sup>	1,639	587	2,226	2,909	2,621	5,530	4,043		
Adjusted EBITDA <sup>*3</sup>	1,639	2,179	3,818	2,914	2,646	5,561	4,200		
ROE <sup>*6</sup>			2.6%			9.8%			
ROA <sup>*6</sup>			1.2%			4.8%			

(Millions of yen)

	FY3/2020				FY3/2021				FY3/2022			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Revenue	5,726	6,103	6,552	7,127	6,968	6,691	7,068	6,804	7,885	7,729		
Gross profit	1,961	2,149	2,240	2,559	2,679	2,554	2,649	2,875	3,570	3,287		
Gross profit margin	34.3%	35.2%	34.2%	35.9%	38.5%	38.2%	37.5%	42.2%	45.3%	42.5%		
Operating profit	448	687	883	-795	1,307	1,098	1,244	861	1,841	1,708		
Operating profit margin	7.8%	11.3%	13.5%	-11.2%	18.8%	16.4%	17.6%	12.7%	23.4%	22.1%		
Adjusted operating profit <sup>*3</sup>	448	687	883	796	1,307	1,103	1,244	887	1,845	1,861		
Adjusted operating profit margin	7.8%	11.3%	13.5%	11.2%	18.8%	16.5%	17.6%	13.0%	23.4%	24.1%		
Profit before tax	377	597	804	-1,035	1,263	1,049	1,198	814	1,796	1,662		
Profit attributable to owners of parent	243	354	508	-347	823	691	808	662	1,142	1,166		
Adjusted profit attributable to owners of parent <sup>*3</sup>	243	354	508	757	823	695	808	680	1,145	1,272		
EBITDA <sup>*5</sup>	703	936	1,112	-524	1,556	1,353	1,505	1,116	2,093	1,950		
Adjusted EBITDA	703	936	1,112	1,067	1,556	1,358	1,505	1,142	2,097	2,103		

 2. Consolidated performance by service category<sup>\*1\*2</sup>

(Millions of yen)

		FY3/2020				FY3/2021				FY3/2022			
		1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Strategy/DX Consulting	Revenue	-	-	-	-	-	-	-	-	175	268		
	Gross profit	-	-	-	-	-	-	-	-	70	117		
	Gross profit margin	-	-	-	-	-	-	-	-	39.9%	43.8%		
System Integration	Revenue	3,516	3,800	4,279	4,807	4,563	4,221	4,634	4,239	5,160	4,852		
	Gross profit	1,075	1,187	1,363	1,737	1,683	1,549	1,717	1,682	2,357	2,058		
	Gross profit margin	30.6%	31.2%	31.9%	36.1%	36.9%	36.7%	37.0%	39.7%	45.7%	42.4%		
Operation Service	Revenue	2,209	2,301	2,270	2,318	2,403	2,469	2,432	2,564	2,528	2,609		
	Gross profit	884	960	874	821	994	1,004	930	1,191	1,121	1,111		
	Gross profit margin	40.0%	41.7%	38.5%	35.4%	41.4%	40.7%	38.2%	46.5%	44.3%	42.6%		
Other	Revenue	2	2	3	2	2	2	3	2	23	1		
	Gross profit	2	2	3	2	2	2	3	2	23	1		
	Gross profit margin	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%		
Total	Revenue	5,726	6,103	6,552	7,127	6,968	6,691	7,068	6,804	7,885	7,729		
	Gross profit	1,961	2,149	2,240	2,559	2,679	2,554	2,649	2,875	3,570	3,287		
	Gross profit margin	34.3%	35.2%	34.2%	35.9%	38.5%	38.2%	37.5%	42.2%	45.3%	42.5%		

## 3. Consolidated number of employees

(Persons)

	FY3/2020	FY3/2021	FY3/2022
Number of employees (beginning of the fiscal year)	807	827	865

(Note) 1. Figures are based on IFRS.

2. Figures are excerpts from the consolidated financial statements.

3. In FY3/2020, lump-sum amortization of research and development assets (1,592 million yen) was incurred.

Adjusted figures excluding this impairment are shown for reference purposes.

In FY3/2021 and FY3/2022, IPO-related expenses were incurred.

Adjusted figures excluding this expenses are shown for reference purposes.

4. In accordance with a resolution of the Board of Directors' meeting held on June 24, 2021, the Company conducted a 100-for-1 stock split of ordinary shares effective on July 10, 2021.

However, the figures for basic earnings per share were calculated on the assumption that the share split was conducted at the beginning of FY3/2020.

5. EBITDA = Operating profit + Depreciation and amortization + Amortization of identifiable assets

6. ROE is calculated by dividing profit attributable to owners of parent by the average of total equity attributable to owners of parent as of the beginning and the end of the relevant period.

ROA is calculated by dividing profit attributable to owners of parent by the average of total assets as of the beginning and as of the end of the relevant period.